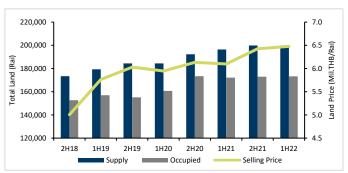
MARKETBEAT

MARKET OVERVIEW

Economic Indicators



Source: NESDC (National Economic and Social Development Council)



Serviced Land Plot Market

Source: Nexus

Ready Built Industrial Rental Market



Source: Nexus

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Economy

According to the Nation Economic and Social Development Council (NESDC), the Thai economy in 2021 grew by 1.6%. The expansion continued in the first quarter of 2022 for a further 2.2% Y-o-Y.

The NESDC projected that the economy will be expanded in the range of 2.5 - 3.5%, mainly supported by the recovery of the tourism sector and the improvement of export businesses. Headline inflation is estimated to be in the range of 4.2 - 5.2% due to food-and-beverage and energy price indexes being increased.

Market Overview

In the first half of 2022, Thailand industrial market has recovered from the COVID-19 situation. The average price of Service Land Plots (SILP) increased by 4.5% Y-o-Y. Likewise, the average rental rates for both Ready Built Warehouse (RBW) and Ready Built Factory (RBF) climbed by 0.3-0.5% Y-o-Y.

Outlook

The Thai economy has continuously recovered from pandemic last year, which supports the growth in manufacturing and international trade. The e-commerce and logistics businesses are rapidly growing at a rate of 20-25% each year, necessitating the need for warehouse space. The ongoing infrastructure development in the Eastern Economic Corridor (EEC), in particular, is expected to attract both Thai and foreign investors. Among those infrastructures, the flagship development projects are the third-phase development of Laem Chabang and Map Ta Phut ports; U-Tapao aviation city; and a high-speed rail system connecting three airports. Moreover, the new development projects in industrial estates are under construction. There are several favorable aspects that continue to encourage growth in Thailand's industrial market.



MARKETBEAT

1H22 BANGKOK INDUSTRIAL SNAPSHOT

i:p

| SUBMARKET | INVENTORY (SQM) | VACANCY RATE | GRADE A ASKING RENT | | |
|-----------------------------|--------------------|-----------------|---------------------|----------------|---------------|
| | | | THB/SQM /MO | US\$/SF /MO | EUR/SF /MO |
| READY BUILT FACTORY | | | | | |
| Northern | 774,461 | 35.31% | 198 | \$0.57 | €0.49 |
| Eastern | 843,402 | 10.63% | 204 | \$0.59 | €0.51 |
| Eastern Seaboard | 951,292 | 17.20% | 202 | \$0.58 | €0.50 |
| READY BUILT FACTORY TOTAL | 2,569,155 | 20.19% | 201 | \$0.58 | €0.50 |
| READY BUILT WAREHOUSE | | | | | |
| Northern | 604,420 | 3.59% | 150 | \$0.43 | €0.37 |
| Eastern | 2,471,001 | 11.24% | 165 | \$0.47 | €0.41 |
| Eastern Seaboard | 915,777 | 12.01% | 156 | \$0.45 | €0.39 |
| READY BUILT WAREHOUSE TOTAL | 3,991,198 | 10.26% | 157 | \$0.45 | €0.39 |

Remark:

Northern Zone is Ayutthaya, Pathum Thani and Saraburi Eastern Zone is Samutprakarn, Chonburi and Chachoengsao Eastern Seaboard Zone is Lamchabang and Rayong

 $US\$/THB=32.25, \pounds/THB=37.30$

SERVICED INDUSTRIAL LAND PLOT PROJECTS UNDER DEVELOPMENT

| PROPERTY | SUBMARKET | OWNER/DEVELOPER | AREA (RAI) | COMPLETION DATE |
|--|------------------|------------------|------------|-----------------|
| EGCO Industrial Estate Rayong | Eastern Seaboard | IEAT & EGCO | 621 | 2023 |
| Rojana Industrial Estate, Nong Yai | Eastern Seaboard | IEAT & Rojana | 1,501 | 2023 |
| WHA Eastern Seaboard Industrial Estate 4 | Eastern Seaboard | WHA | 580 | 2023 |
| Apex Green Industrial Park | Eastern | IEAT - Apex Park | 1,606 | 2023 |
| Smart Park Industrial Estate | Eastern Seaboard | IEAT | 1,383 | 2024 |
| Logistics & Industrial City (Phase 1) | Eastern | FPT | 1,300 | 2026 |
| Digital Park Thailand | Eastern Seaboard | IEAT & CAT | 622 | N/A |
| WHA Industrial Estate Rayong (Phase 1) | Eastern Seaboard | WHA & IRPC | 1,100 | N/A |
| WHA Saraburi 2 | Northern | WHA | 1,907 | N/A |



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